



Progressive - Proactive



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Manufacturers Represented in Middle & East Tennessee

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AFL Telecommunications	Fiber Optic Cable & Accessories, Splice Closures, Fiber Management Systems, Cabinets, Connector Systems, Monitoring Systems, Fusion Splicers, Project Services Noyes - Fiber Optic Test Equipment Conductor Accessories - Transmission Dampers, Clamps and Fittings, Copper and Aluminum Bus Conductor, Hydraulic Tools & Pumps Dossert - Substation Accessories Copperclad - Guy Strand, Overhead Ground Wire, Wire & Strand, Copper Clad Steel Products Alumoweld - Guy Strand, Overhead Ground Wire, Wire & Strand, Aluminum Clad Steel Products
American Polywater (utility only)	Cable Lubricants & Cleaners, Specialty Chemicals, Aerosols
Arbiter Systems, Inc.	GPS Timing, Frequency Products, Portable Calibrators, and Power Meters.
Concast	Fibercrete Trench, Box & Flat Pads, Ground Sleeves & Vaults
Doble Engineering	Doble - Relay & Breaker Test Equipment, On-line Diagnostic Systems for Transformers & Breakers, Automated Insulation Analyzer, SFRA, Partial Discharge Testing. Morgan Schaffer - dissolved gas analysis (DGA) equipment, oil testing laboratory services, and data management solutions which enhance the ability to accurately monitor the health of critical power transformers. Vanguard - products and services for transformer, circuit breaker, and protective relay testing. single and three phase transformer turns ratio meters, micro ohm meters, & winding resistance meters.
Dura-Line	HDPE Duct, CIC Conduits including Primary and Secondary Conductor, Pulling Tapes, Pulling/Jetting Lubricants, Couplers and Accessories
EVLUMA	Durable Outdoor LED lighting: AreaMax™ luminaires and OmniMax™ decorative luminaire retrofit lamps, with Photocontrol Failsafe™
Enoserv	Universal Multi-platform Software system for protection testing and database management for assisting with NERC regulatory compliance
4RF	Licensed radios and long haul microwave units for SCADA, Serial/IP and Ethernet RTU, Teleprotection, LAN, VoIP, telephony and video applications
GE Grid Solutions	Protection & Control Products & Services: UR, MICOM, Agile, Reason, M, SR & 8 series relays; Hardfiber System. SAS Electromechanical Automation Products - RTU's and Gateways Projects - custom panels and control houses, turnkey solutions including system engineering; Digital Instrument Transformers
Hendrix Aerial Cable Systems	Overhead spacer cable systems, Polyethylene insulators and accessories
High Voltage, Inc.	VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets
K-Line Insulators	Distribution/Transmission Silicone Polymer Insulators
Kaddas	Wildlife Mitigation Devices for Overhead Construction
MidSun	Animal & Environmental Mitigation Products & Services for Substation, T&D, and Generation Applications
Myers Power Products	MV Switchgear MetalClad & Metal Enclosed, Unit Substations, Power Distribution Centers (PDCs)
Nexans	Aluminum 600v Secondary, TR-XLPE Primary URD, ACSR, AAC & High Voltage Underground Power Cables and Accessories 69kv-230kv
Pioneer Transformers	Network Transformers to 3750 KVA
Power Delivery Products	Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces
Prime Conduit Co	PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows
Richards Manufacturing	Hotline Clamps, Distribution Class Copper & Aluminum Connectors; Network Protectors/Relays/Rebuilds; 600/900 amp 15-25kV Elbows
Royal Switchgear	Substation and Transmission Group-Operated Disconnect Switches, Substation and Distribution Hookstick Disconnect Switches
SecuControl	Test interface solutions: FT switch replacements and test plugs for drawout relays and switchboard meters
Trayer Engineering	Pad Mounted & Submersible Vacuum Switchgear, Fault Interrupters & ATS
Uticom	Graphics for Harsh Environments - ANSI Compliant Reflective Signs, Labels, Tags, Posts, Decals, Pole & Tower Markers
Utilco	Connectors for Padmounted Transformer, Pedestal & Handhole, Splicing & Street Light Applications Utilco Lineman Tools - Hydraulic Cutters and Crimpers

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