



Progressive - Proactive



3135 Green Valley Road  
Birmingham, AL 35243

## Manufacturers Represented in Middle & East Tennessee

Phone: (205) 879-7020  
Fax: (205) 879-1376

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| <b>AFL Telecommunications</b>                     | Fiber Optic Cable & Accessories, Splice Closures, Fiber Management Systems, Cabinets, Connector Systems, Monitoring Systems, Fusion Splicers, Project Services<br><b>Noyes</b> - Fiber Optic Test Equipment<br><b>Conductor Accessories</b> - Transmission Dampers, Clamps and Fittings, Copper and Aluminum Bus Conductor, Hydraulic Tools & Pumps<br><b>Dossert</b> - Substation Accessories<br><b>Copperclad</b> - Guy Strand, Overhead Ground Wire, Wire & Strand, Copper Clad Steel Products<br><b>Alumoweld</b> - Guy Strand, Overhead Ground Wire, Wire & Strand, Aluminum Clad Steel Products                 |
| <b>American Polywater</b> ( <i>utility only</i> ) | Cable Lubricants & Cleaners, Specialty Chemicals, Aerosols  |
| <b>Arbiter Systems, Inc.</b>                      | GPS Timing, Frequency Products, Portable Calibrators, and Power Meters.   |
| <b>Concast</b>                                    | Fibercrete Trench, Box & Flat Pads, Ground Sleeves & Vaults   |
| <b>Doble Engineering</b>                          | <b>Doble</b> - Relay & Breaker Test Equipment, On-line Diagnostic Systems for Transformers & Breakers, Automated Insulation Analyzer, SFRA, Partial Discharge Testing.<br><b>Morgan Schaffer</b> - dissolved gas analysis (DGA) equipment, oil testing laboratory services, and data management solutions which enhance the ability to accurately monitor the health of critical power transformers.<br><b>Vanguard</b> - products and services for transformer, circuit breaker, and protective relay testing. single and three phase transformer turns ratio meters, micro ohm meters, & winding resistance meters. |
| <b>Dura-Line</b>                                  | HDPE Duct, CIC Conduits including Primary and Secondary Conductor, Pulling Tapes, Pulling/Jetting Lubricants, Couplers and Accessories  |
| <b>EVLUMA</b>                                     | Durable Outdoor LED lighting: AreaMax™ luminaires and OmniMax™ decorative luminaire retrofit lamps, with Photocontrol Failsafe™   |
| <b>Enoserv</b>                                    | Universal Multi-platform Software system for protection testing and database management for assisting with NERC regulatory compliance   |
| <b>4RF</b>  | Licensed radios and long haul microwave units for SCADA, Serial/IP and Ethernet RTU, Teleprotection, LAN, VoIP, telephony and video applications  |
| <b>GE Grid Solutions</b>                          | Protection & Control Products & Services: UR, MICOM, Agile, Reason, M, SR & 8 series relays; Hardfiber System. SAS Electromechanical Automation Products - RTU's and Gateways<br>Projects - custom panels and control houses, turnkey solutions including system engineering; Digital Instrument Transformers   |
| <b>Hendrix Aerial Cable Systems</b>               | Overhead spacer cable systems, Polyethylene insulators and accessories  |
| <b>High Voltage, Inc.</b>                         | VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets   |
| <b>K-Line Insulators</b>                          | Distribution/Transmission Silicone Polymer Insulators   |
| <b>Kaddas</b>                                     | Wildlife Mitigation Devices for Overhead Construction   |
| <b>MidSun</b>                                     | Animal & Environmental Mitigation Products & Services for Substation, T&D, and Generation Applications  |
| <b>Myers Power Products</b>                       | MV Switchgear MetalClad & Metal Enclosed, Unit Substations, Power Distribution Centers (PDCs)   |
| <b>Nexans</b>                                     | Aluminum 600v Secondary, TR-XLPE Primary URD, ACSR, AAC & High Voltage Underground Power Cables and Accessories 69kv-230kv  |
| <b>NOJA Power</b>                                 | Automatic Circuit Reclosers   |
| <b>Pioneer Transformers</b>                       | Network Transformers to 3750 KVA  |
| <b>Power Delivery Products</b>                    | Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces   |
| <b>Prime Conduit Co</b>                           | PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows  |
| <b>Richards Manufacturing</b>                     | Hotline Clamps, Distribution Class Copper & Aluminum Connectors; Network Protectors/Relays/Rebuilds; 600/900 amp 15-25kV Elbows   |
| <b>Royal Switchgear</b>                           | Substation and Transmission Group-Operated Disconnect Switches, Substation and Distribution Hookstick Disconnect Switches   |
| <b>SecuControl</b>                                | Test interface solutions: FT switch replacements and test plugs for drawout relays and switchboard meters   |
| <b>Trayer Engineering</b>                         | Pad Mounted & Submersible Vacuum Switchgear, Fault Interrupters & ATS   |
| <b>Uticom</b>                                     | Graphics for Harsh Environments - ANSI Compliant Reflective Signs, Labels, Tags, Posts, Decals, Pole & Tower Markers  |
| <b>Utilco</b>                                     | Connectors for Padmounted Transformer, Pedestal & Handhole, Splicing & Street Light Applications  |

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