



Progressive - Proactive



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## Manufacturers Represented in Middle & East Tennessee

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<b>AFL Telecommunications</b>	Fiber Optic Cable & Accessories, Splice Closures, Fiber Management Systems, Cabinets, Connector Systems, Monitoring Systems, Fusion Splicers, Project Services <b>Noyes</b> - Fiber Optic Test Equipment <b>Conductor Accessories</b> – Transmission Dampers, Clamps and Fittings, Copper and Aluminum Bus Conductor, Hydraulic Tools & Pumps <b>Dossert</b> - Substation Accessories <b>Copperclad</b> - Guy Strand, Overhead Ground Wire, Wire & Strand, Copper Clad Steel Products <b>Alumoweld</b> - Guy Strand, Overhead Ground Wire, Wire & Strand, Aluminum Clad Steel Products
<b>American Polywater (utility only)</b>	Cable Lubricants & Cleaners, Specialty Chemicals, Aerosols
<b>Arbiter Systems, Inc.</b>	GPS Timing, Frequency Products, Portable Calibrators, and Power Meters.
<b>Concast</b>	Fibercrete Trench, Box & Flat Pads, Ground Sleeves & Vaults
<b>Doble Engineering</b>	Relay & Breaker Test Equipment, On-line Diagnostic Systems for Transformers & Breakers, Automated Insulation Analyzer, SFRA, Partial Discharge Testing
<b>Dura-Line</b>	HDPE Duct, CIC Conduits including Primary and Secondary Conductor, Pulling Tapes, Pulling/Jetting Lubricants, Couplers and Accessories
<b>Enoserv</b>	Universal Multi-platform Software system for protection testing and database management for assisting with NERC regulatory compliance
<b>GE Grid Solutions</b>	Protection & Control Products & Services: UR, MICOM, Agile, Reason, M, SR & 8 series relays; Hardfiber System. SAS Electromechanical Automation Products - RTU's and Gateways Projects – custom panels and control houses, turnkey solutions including system engineering; Digital Instrument Transformers
<b>Hendrix Aerial Cable Systems</b>	Overhead spacer cable systems, Polyethylene insulators and accessories
<b>High Voltage, Inc.</b>	VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets
<b>K-Line Insulators</b>	Distribution/Transmission Silicone Polymer Insulators
<b>Kaddas</b>	Wildlife Mitigation Devices for Overhead Construction
<b>MidSun</b>	Animal & Environmental Mitigation Products & Services for Substation, T&D, and Generation Applications
<b>Myers Power Products</b>	MV Switchgear MetalClad & Metal Enclosed, Unit Substations, Power Distribution Centers (PDCs)
<b>Nexans</b>	Aluminum 600v Secondary, TR-XLPE Primary URD, ACSR, AAC & High Voltage Underground Power Cables and Accessories 69kv-230kv
<b>NOJA Power</b>	Automatic Circuit Reclosers
<b>Pioneer Transformers</b>	Network Transformers to 3750 KVA
<b>Power Delivery Products</b>	Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces
<b>Prime Conduit Co</b>	PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows
<b>Richards Manufacturing</b>	Hotline Clamps, Distribution Class Copper & Aluminum Connectors; Network Protectors/Relays/Rebuilds; 600/900 amp 15-25kV Elbows
<b>Royal Switchgear</b>	Substation and Transmission Group-Operated Disconnect Switches, Substation and Distribution Hookstick Disconnect Switches
<b>SecuControl</b>	Test interface solutions: FT switch replacements and test plugs for drawout relays and switchboard meters
<b>Trayer Engineering</b>	Pad Mounted & Submersible Vacuum Switchgear, Fault Interrupters & ATS
<b>Uticom</b>	Graphics for Harsh Environments – ANSI Compliant Reflective Signs, Labels, Tags, Posts, Decals, Pole & Tower Markers
<b>Utilco</b>	Connectors for Padmounted Transformer, Pedestal & Handhole, Splicing & Street Light Applications
<b>Vanquish Fencing</b>	Animal Deterrent & Security Fencing Systems for Substations

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