



Progressive - Proactive



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Manufacturers Represented in Middle & East Tennessee

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AFL Telecommunications	Fiber Optic Cable & Accessories, Splice Closures, Fiber Management Systems, Cabinets, Connector Systems, Monitoring Systems, Fusion Splicers, Project Services Noyes - Fiber Optic Test Equipment Conductor Accessories – Transmission Dampers, Clamps and Fittings, Copper and Aluminum Bus Conductor, Hydraulic Tools & Pumps Dossert - Substation Accessories Copperclad - Guy Strand, Overhead Ground Wire, Wire & Strand, Copper Clad Steel Products Alumoweld - Guy Strand, Overhead Ground Wire, Wire & Strand, Aluminum Clad Steel Products
American Polywater (<i>utility only</i>)	Cable Lubricants & Cleaners, Specialty Chemicals, Aerosols
Arbiter Systems, Inc.	GPS Timing, Frequency Products, Portable Calibrators, and Power Meters.
Concast	Fibercrete Trench, Box & Flat Pads, Ground Sleeves & Vaults
Doble Engineering	Doble - Relay & Breaker Test Equipment, On-line Diagnostic Systems for Transformers & Breakers, Automated Insulation Analyzer, SFRA, Partial Discharge Testing. Morgan Schaffer - dissolved gas analysis (DGA) equipment, oil testing laboratory services, and data management solutions which enhance the ability to accurately monitor the health of critical power transformers. Vanguard - products and services for transformer, circuit breaker, and protective relay testing. single and three phase transformer turns ratio meters, micro ohm meters, & winding resistance meters.
Dura-Line	HDPE Duct, CIC Conduits including Primary and Secondary Conductor, Pulling Tapes, Pulling/Jetting Lubricants, Couplers and Accessories
EVLUMA	Durable Outdoor LED lighting: AreaMax™ luminaires and OmniMax™ decorative luminaire retrofit lamps, with Photocontrol Failsafe™
Enoserv	Universal Multi-platform Software system for protection testing and database management for assisting with NERC regulatory compliance
4RF	Licensed radios and long haul microwave units for SCADA, Serial/IP and Ethernet RTU, Teleprotection, LAN, VoIP, telephony and video applications
GE Grid Solutions	Protection & Control Products & Services: UR, MICOM, Agile, Reason, M, SR & 8 series relays; Hardfiber System. SAS Electromechanical Automation Products - RTU's and Gateways Projects – custom panels and control houses, turnkey solutions including system engineering; Digital Instrument Transformers
Hendrix Aerial Cable Systems	Overhead spacer cable systems, Polyethylene insulators and accessories
High Voltage, Inc.	VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets
K-Line Insulators	Distribution/Transmission Silicone Polymer Insulators
Kaddas	Wildlife Mitigation Devices for Overhead Construction
MidSun	Animal & Environmental Mitigation Products & Services for Substation, T&D, and Generation Applications
Myers Power Products	MV Switchgear MetalClad & Metal Enclosed, Unit Substations, Power Distribution Centers (PDCs)
Nexans	Aluminum 600v Secondary, TR-XLPE Primary URD, ACSR, AAC & High Voltage Underground Power Cables and Accessories 69kv-230kv
NOJA Power	Automatic Circuit Reclosers
Pioneer Transformers	Network Transformers to 3750 KVA
Power Delivery Products	Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces
Prime Conduit Co	PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows
Richards Manufacturing	Hotline Clamps, Distribution Class Copper & Aluminum Connectors; Network Protectors/Relays/Rebuilds; 600/900 amp 15-25kV Elbows
Royal Switchgear	Substation and Transmission Group-Operated Disconnect Switches, Substation and Distribution Hookstick Disconnect Switches
SecuControl	Test interface solutions: FT switch replacements and test plugs for drawout relays and switchboard meters
Trayer Engineering	Pad Mounted & Submersible Vacuum Switchgear, Fault Interrupters & ATS
Uticom	Graphics for Harsh Environments – ANSI Compliant Reflective Signs, Labels, Tags, Posts, Decals, Pole & Tower Markers
Utilco	Connectors for Padmounted Transformer, Pedestal & Handhole, Splicing & Street Light Applications

8/17/18